



## 2016 2<sup>nd</sup> Quarter SBE REPORT

Presented by the City Manager and  
the Department of Economic Inclusion

## I. INTRODUCTION

Small business enterprise (SBE) data reporting is strategically focused on City spending linked with competitive transactions. It represents the spending associated with City contracts that were awarded through a competitive process for the purchase of goods and services, after the exclusion of certain categories of expenditures not considered for SBE spend reporting purposes. The quarterly reports will allow the City Administration to track performance in meeting its aspirational goals for SBE participation in City contract spend of 30% for construction, 15% for professional services, and 15% for non-professional services and supplies. All data reported herein is for the first quarter of 2016.

## II. DEFINITIONS

For purposes of this report, key words are defined by the Department of Economic Inclusion (DEI) as follows:

*“Award”* means contracts of \$50,000 or more that are encumbered by the CFS.

*“Exclusion”* means (1) those expenditures that, by their nature, do not occur on a competitive basis;<sup>1</sup> (2) those expenditures made to non-profits, other public agencies or to excluded vendors;<sup>2</sup> (3) expenditures associated with object codes within the City’s coding system that do not fall into the classifications of construction, professional services, or non-professional services/supplies; and (4) voucher payments associated with utilities, travel, interdepartmental and “Finance use only” expenditures. Expenditures excluded during the 1<sup>st</sup> quarter of 2016 are shown in Attachment V.

*“Spend”* means total dollars paid to SBEs and self-identified minority-owned and women-owned businesses, less Exclusions.

## III. 2<sup>nd</sup> QUARTER SBE CERTIFICATION

As of the end of the 2<sup>nd</sup> quarter of 2016, there were 315 certified SBEs<sup>3</sup>, including 7 Banks SBEs, in a pool of approximately 12,600 vendors registered to do business with the City. The SBEs represent only about 2.52% of the total registered vendors. Only those businesses geographically located within Hamilton County are eligible for certification as an SBE, provided they meet the other criteria set forth in CMC § 323-1-S3. Therefore, in order to accurately gauge progress toward meeting SBE goals, it is appropriate to compare SBE spend only with total City spend in Hamilton County.

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<sup>1</sup> Examples of exclusions under this category include payments made by the City for personnel salaries, health care costs, tuition reimbursement, judgments, office rent, training, unemployment benefits, etc. Single Available Source and Direct Award contracts also are excluded under this category.

<sup>2</sup> This includes payments made to non-profit organizations that receive operating funding from the City, the Cincinnati Public School Board, other municipalities, the state and federal governments, and other vendors specifically identified as providing goods or services outside of the competitive market.

<sup>3</sup> SBEs registered as MSD-SBEs, but not otherwise certified by the Department of Economic Inclusion (DEI) as SBEs, are not included in this number.

Attachment III provides a more detailed demographic breakdown for the comparison with total City spend.

## **V. 2nd QUARTER OUTREACH AND CAPACITY BUILDING HIGHLIGHTS**

The Department of Economic Inclusion continued offering its Business Training Center courses through the Spring with two classes in April and May. The April class, "How to do Business with the City of Cincinnati," featured Mark Menkhaus, Jr., Supervising Buyer, Finance Department/Purchasing Division, who addressed bidding on contracts, and Cathy Lindemann, Evolution Creative Solutions, who gave her insights and tips on maneuvering through the City's procurement system and preparing responses to RFPs. The May class, "Marketing Your Business," was led by Linda Dektas of Creative Storm Marketing and focused on how marketing is changing the way business is done.

DEI representatives were actively involved in a variety of community outreach events during the second quarter. Director, Thomas Corey, was a judge in the Business Pitch Competition at the 2016 South Central Ohio Healthcare Supplier Diversity Symposium and took part in the Cincinnati outreach event held relating to the Portsmouth Bypass project. DEI was a participant in the "Google Your Way to Growth: Let's Put Cincinnati On The Map" event, in the Ohio Business Matchmaker event in Dayton, Ohio, in the African American Chamber Day with the City of Cincinnati, and attended monthly UC Health Supplier Diversity meetings. DEI Community Liaison Valeria Swope attended the "All About Women" summit at Paul Brown Stadium, served as a judge at the Sudduth Society Pitch Contest for MBEs, and participated in the Table Talk Leader event hosted by the Women's City Club of Cincinnati.

On April 19, DEI held another Fast Track event where four more small, minority- and women-owned companies were able to make a presentation before department directors. During the "Race for the WBE" event hosted by DEI on April 28, 20 women-owned businesses were given personal assistance with completing and submitting certification applications for all certification types for which they may be eligible. Companies interested in working on the Music Hall renovation were invited to a special meeting with Messer Construction on April 29. And on June 10, DEI was a presenting sponsor at the 2016 Midwest Regional Sustainability Summit where 25 small businesses were recognized for advancing sustainability, 10 of which received SEMS™ Certification.

## **VI. CONCLUSION**

The quarterly report provides a snapshot view of how the City is progressing toward reaching its annual SBE goals. The information gathered each quarter is used to strategize for the coming months. These reports are SBE-specific and do not address certified MBE or WBE spend or certified MBE/WBE award, both of which will be separately reported for these new programs.

City of Cincinnati - SBE Spend Report - All Departments  
 Excludes MSD Expenditures  
 Includes SBE Certification Types  
 Between 4/1/2016 and 6/30/2016

Attachment I

Spend in Hamilton County				
Category	City Certified	Not for Credit	All Spend	Percent for Credit Spend
Construction	\$8,268,142.50	\$29,018,796.19	\$37,286,938.69	22.17%
Professional Services	\$1,752,085.60	\$3,591,943.43	\$5,344,029.03	32.79%
Supplies/Services	\$1,370,025.22	\$7,021,701.90	\$8,391,727.12	16.33%
Grand Total	\$11,390,253.32	\$39,632,441.52	\$51,022,694.84	22.32%

Spend in Cincinnati				
Category	City Certified	Not for Credit	All Spend	Percent for Credit Spend
Construction	\$4,341,290.03	\$17,967,634.65	\$22,308,924.68	19.46%
Professional Services	\$513,318.91	\$2,907,047.41	\$3,420,366.32	15.01%
Supplies/Services	\$779,464.86	\$3,381,875.99	\$4,161,340.85	18.73%
Grand Total	\$5,634,073.80	\$24,256,558.05	\$29,890,631.85	18.85%

Spend Regardless of Location				
Category	City Certified	Not for Credit	All Spend	Percent for Credit Spend
Construction	\$8,268,142.50	\$33,885,656.48	\$42,153,798.98	19.61%
Professional Services	\$1,752,085.60	\$7,153,307.06	\$8,905,392.66	19.67%
Supplies/Services	\$1,370,025.22	\$14,263,747.91	\$15,633,773.13	8.76%
Grand Total	\$11,390,253.32	\$55,302,711.45	\$66,692,964.77	17.08%

Ethnicity Spend in Hamilton County																		
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total Minority	Total City Certified	Ethnicity Spend Regardless of Location								
Construction	\$1,558,495.27	\$395,946.21	\$45,673.00	\$0.00	\$489,468.54	\$1,659,143.91	\$4,115,415.57	\$2,000,114.48	\$8,268,142.50	18.89%	4.80%	0.55%	0.00%	5.98%	20.11%	49.77%	24.24%	\$8,268,142.50
Professional Services	\$233,254.34	\$180,508.83	\$0.00	\$0.00	\$164,435.99	\$251,678.69	\$922,207.75	\$443,763.17	\$1,752,085.60	13.31%	10.30%	0.00%	0.00%	9.39%	14.36%	52.63%	23.62%	\$1,752,085.60
Supplies/Services	\$391,695.93	\$54,732.54	\$0.00	\$0.00	\$48,211.75	\$674,065.45	\$201,319.55	\$446,428.47	\$1,370,025.22	28.59%	4.00%	0.00%	0.00%	3.52%	49.20%	14.69%	32.59%	\$1,370,025.22
Total	\$2,183,445.54	\$631,187.58	\$45,673.00	\$0.00	\$706,116.28	\$2,594,888.05	\$5,238,942.87	\$2,860,306.12	\$11,390,253.32	19.20%	5.55%	0.40%	0.00%	6.21%	22.73%	45.99%	25.15%	\$11,390,253.32

Ethnicity Spend in Cincinnati																		
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total Minority	Total City Certified	Ethnicity Spend Regardless of Location								
Construction	\$1,128,726.13	\$0.00	\$0.00	\$0.00	\$419,316.61	\$544,387.81	\$2,248,859.48	\$1,128,726.13	\$4,341,290.03	26.00%	0.00%	0.00%	0.00%	9.66%	12.54%	51.80%	26.00%	\$4,341,290.03
Professional Services	\$218,878.34	\$0.00	\$0.00	\$0.00	\$1,094.54	\$118,941.60	\$174,504.43	\$218,878.34	\$513,318.91	42.64%	0.00%	0.00%	0.00%	0.21%	23.15%	34.00%	42.64%	\$513,318.91
Supplies/Services	\$147,099.52	\$0.00	\$0.00	\$0.00	\$0.00	\$499,455.58	\$132,909.76	\$779,464.86	\$779,464.86	18.87%	0.00%	0.00%	0.00%	0.00%	64.08%	17.05%	18.87%	\$779,464.86
Total	\$1,494,703.99	\$0.00	\$0.00	\$0.00	\$420,411.15	\$1,162,684.99	\$2,556,273.67	\$1,494,703.99	\$5,634,073.80	26.53%	0.00%	0.00%	0.00%	7.46%	20.64%	45.37%	26.53%	\$5,634,073.80

Ethnicity Spend Regardless of Location																		
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total Minority	Total City Certified	Ethnicity Spend Regardless of Location								
Construction	\$1,558,495.27	\$395,946.21	\$45,673.00	\$0.00	\$489,468.54	\$1,659,143.91	\$4,115,415.57	\$2,000,114.48	\$8,268,142.50	18.89%	4.80%	0.55%	0.00%	5.98%	20.11%	49.77%	24.24%	\$8,268,142.50
Professional Services	\$233,254.34	\$180,508.83	\$0.00	\$0.00	\$164,435.99	\$251,678.69	\$922,207.75	\$443,763.17	\$1,752,085.60	13.31%	10.30%	0.00%	0.00%	9.39%	14.36%	52.63%	23.62%	\$1,752,085.60
Supplies/Services	\$391,695.93	\$54,732.54	\$0.00	\$0.00	\$48,211.75	\$674,065.45	\$201,319.55	\$446,428.47	\$1,370,025.22	28.59%	4.00%	0.00%	0.00%	3.52%	49.20%	14.69%	32.59%	\$1,370,025.22
Total	\$2,183,445.54	\$631,187.58	\$45,673.00	\$0.00	\$706,116.28	\$2,594,888.05	\$5,238,942.87	\$2,860,306.12	\$11,390,253.32	19.20%	5.55%	0.40%	0.00%	6.21%	22.73%	45.99%	25.15%	\$11,390,253.32

City of Cincinnati City Certified Demographic Breakdown between 4/1/2016 and 6/30/2016  
 As compared to Total City Spend  
 Includes SBE Certification Types  
 Excludes MSD Expenditures

Attachment III

Ethnicity Spend in Hamilton County												
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total City Certified	Percent City Certified	Total Spend		
Construction	\$1,258,495.27	\$395,946.21	\$45,673.00	\$0.00	\$493,468.54	\$1,659,143.91	\$4,115,415.57	\$6,268,142.50	22.17%	\$37,286,938.69		
Professional Services	\$233,254.34	\$180,508.89	\$0.00	\$0.00	\$164,435.99	\$251,678.69	\$922,207.75	\$1,752,085.60	32.79%	\$5,344,029.03		
Supplies/Services	\$391,695.93	\$54,732.54	\$0.00	\$0.00	\$48,211.75	\$674,065.45	\$201,319.55	\$1,370,025.22	16.39%	\$8,391,727.12		
Total	\$2,283,445.54	\$631,187.58	\$45,673.00	\$0.00	\$706,116.28	\$2,584,888.05	\$5,238,942.87	\$11,390,253.32	22.32%	\$51,022,694.84		

Ethnicity Spend in Cincinnati												
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total City Certified	Percent City Certified	Total Spend		
Construction	\$1,128,726.13	\$0.00	\$0.00	\$0.00	\$419,316.61	\$544,387.81	\$2,248,859.48	\$4,341,290.03	19.46%	\$22,308,924.68		
Professional Services	\$218,878.34	\$0.00	\$0.00	\$0.00	\$1,094.54	\$118,841.60	\$174,504.43	\$513,315.91	15.01%	\$3,420,566.32		
Supplies/Services	\$147,099.52	\$0.00	\$0.00	\$0.00	\$0.00	\$99,455.58	\$132,909.76	\$779,464.86	18.73%	\$4,161,340.85		
Total	\$1,494,703.99	\$0.00	\$0.00	\$0.00	\$420,411.15	\$1,162,684.99	\$2,556,273.67	\$5,634,073.80	18.85%	\$29,890,631.85		

Ethnicity Spend Regardless of Location												
Category	African American	Asian American	Hispanic American	Native American	Undeclared	Caucasian (Female)	Caucasian (Male)	Total City Certified	Percent City Certified	Total Spend		
Construction	\$1,558,495.27	\$395,946.21	\$45,673.00	\$0.00	\$493,468.54	\$1,659,143.91	\$4,115,415.57	\$6,268,142.50	19.61%	\$42,153,798.98		
Professional Services	\$233,254.34	\$180,508.89	\$0.00	\$0.00	\$164,435.99	\$251,678.69	\$922,207.75	\$1,752,085.60	19.67%	\$8,905,392.66		
Supplies/Services	\$391,695.93	\$54,732.54	\$0.00	\$0.00	\$48,211.75	\$674,065.45	\$201,319.55	\$1,370,025.22	8.76%	\$15,693,773.13		
Total	\$2,183,445.54	\$631,187.58	\$45,673.00	\$0.00	\$706,116.28	\$2,584,888.05	\$5,238,942.87	\$11,390,253.32	17.08%	\$66,692,964.77		

City of Cincinnati SBE Spend in Hamilton County by Department - From 4/1/2016 - 6/30/2016

Department	Construction			Professional Services			Supplies/Services			Total		
	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %
Buildings - 210	\$77,309.09	\$86,382.84	89.50%	\$3,000.00	\$5,447.89	55.07%	\$38,110.38	\$53,779.68	70.86%	\$118,419.47	\$145,610.41	81.33%
Cincinnati Default Department	\$5,343.00	\$5,343.00	100.00%	\$0.00	\$15,523.65	0.00%	\$0.00	\$0.00	0.00%	\$5,343.00	\$20,866.65	25.61%
Citizen Complaint and Internal - 180	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$5,196.02	\$5,663.73	91.74%	\$5,196.02	\$5,663.73	91.74%
City Manager -100	\$43,193.46	\$45,461.12	95.01%	\$36,476.76	\$243,106.56	15.00%	\$83,178.13	\$683,796.91	12.16%	\$162,848.35	\$972,364.59	16.75%
Clerk of Council - 040	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$148.79	0.00%	\$0.00	\$148.79	0.00%
Community and Economic Development - 160	\$2,021,067.41	\$8,383,630.79	24.11%	\$0.00	\$147,834.28	0.00%	\$0.00	\$0.00	0.00%	\$2,021,067.41	\$8,531,465.07	23.69%
Convention Center - 243	\$38,554.92	\$38,554.92	100.00%	\$210,766.04	\$587,937.26	35.85%	\$0.00	\$10,800.97	0.00%	\$249,320.96	\$637,293.15	39.12%
Economic Inclusion - 280	\$0.00	\$0.00	0.00%	\$6,667.50	\$66,742.50	9.99%	\$8,074.08	\$8,692.35	92.89%	\$14,741.58	\$75,434.85	19.54%
Enterprise Technology Solution - 090	\$0.00	\$789.30	0.00%	\$5,000.00	\$191,805.46	2.61%	\$93,667.62	\$246,777.65	37.96%	\$98,667.62	\$439,372.41	22.46%
Finance - 130	\$0.00	\$1,050,000.00	0.00%	\$1,481.25	\$99,184.62	1.49%	\$33,935.57	\$690,000.60	4.92%	\$35,416.82	\$1,839,185.22	1.93%
Fire - 270	\$0.00	\$0.00	0.00%	\$1,250.00	\$10,164.61	12.30%	\$16,288.86	\$136,052.55	11.97%	\$17,538.86	\$146,217.16	12.00%
Health - 260	\$0.00	\$14,661.65	0.00%	\$176,416.86	\$441,530.00	39.96%	\$174,917.86	\$776,107.38	22.54%	\$351,334.72	\$1,232,299.03	28.51%
Human Resources - 120	\$0.00	\$0.00	0.00%	\$5,376.20	\$59,046.61	9.11%	\$0.00	\$11,222.61	0.00%	\$5,376.20	\$70,269.22	7.65%
Law - 110	\$0.00	\$3,035.00	0.00%	\$25,568.19	\$65,064.16	39.30%	\$44,641.88	\$73,802.86	60.49%	\$70,210.07	\$141,902.02	49.48%
MSD	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%
Non Departmental Accounts - 900	\$32,340.00	\$32,340.00	100.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$32,340.00	\$32,340.00	100.00%
Office of the Mayor - 030	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$35.98	0.00%	\$0.00	\$35.98	0.00%
Parking Facilities - 248	\$0.00	\$0.00	0.00%	\$0.00	\$607,778.24	0.00%	\$10,078.36	\$14,384.43	70.06%	\$10,078.36	\$622,162.67	1.62%
Parks - 200	\$315,100.98	\$1,726,148.18	18.25%	\$301,965.70	\$618,596.45	48.81%	\$113,845.06	\$314,800.29	36.16%	\$730,911.74	\$2,659,544.92	27.48%
Planning - 170	\$0.00	\$0.00	0.00%	\$358.24	\$543.24	65.95%	\$4,387.48	\$9,026.74	48.61%	\$4,745.72	\$9,569.98	49.59%
Police - 220	\$373.46	\$373.46	100.00%	\$5,789.60	\$106,513.56	5.44%	\$96,717.80	\$532,176.16	18.17%	\$102,880.86	\$639,063.18	16.10%
Public Services - 250	\$606,370.15	\$1,808,550.47	33.53%	\$661,652.32	\$932,957.03	70.92%	\$75,877.19	\$2,517,966.24	3.01%	\$1,343,899.66	\$5,259,473.74	25.55%
Recreation - 190	\$608,671.77	\$1,098,985.61	55.38%	\$13,565.45	\$85,513.77	15.86%	\$92,955.61	\$353,544.35	26.29%	\$715,192.83	\$1,538,043.73	46.50%
Sewers - 400	\$0.00	\$0.00	0.00%	\$0.00	\$17,882.65	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$17,882.65	0.00%
StormWater - 310	\$318,257.05	\$872,915.96	36.46%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$318,257.05	\$872,915.96	36.46%
StormWater - 410	\$0.00	\$0.00	0.00%	\$0.00	\$2,501.00	0.00%	\$21,855.10	\$38,719.23	56.45%	\$21,855.10	\$41,220.23	53.02%
Trade and Development - 160	\$59,272.28	\$154,325.68	38.41%	\$917.50	\$365,222.55	0.25%	\$40,301.68	\$59,544.19	67.68%	\$100,491.46	\$579,092.42	17.35%
Transportation and Engineering - 230	\$2,375,015.28	\$6,068,562.71	39.14%	\$16,879.83	\$150,155.25	11.24%	\$7,414.52	\$37,299.77	19.88%	\$2,399,309.63	\$6,256,017.73	38.35%
Water Works - 300	\$1,749,936.95	\$4,720,415.70	37.07%	\$278,954.16	\$532,519.52	52.38%	\$408,582.02	\$1,794,923.13	22.76%	\$2,437,473.13	\$7,047,858.35	34.58%

## City of Cincinnati - Exclusion Report - Spend excluded from SBE reporting 4/1/2016 - 6/30/2016

## Excludes MSD

Reason	Record Count	Spend
	0	\$83,508.76
Excluded Contract	435	\$13,814,364.56
Excluded Vendor	386	\$20,661,238.22
MISC	254	\$404,083.02
Object Code	328	\$50,641,475.27
Total	1403	\$85,604,669.83

## Attachment V-1

Object Name	Record Count	Spend	Object
Automotive Equipment	24	\$1,735,873.51	7615
Building And Office Rent	38	\$215,697.68	7411
Dental And Vision Insurance	18	\$813,564.10	7438
Deposits	2	\$9,540.13	2120
Downpayment Assist	19	\$72,432.50	7692
Easements	9	\$30,301.00	7658
Employee Benefits - Noc	3	\$23,500.50	7439
Fees, Taxes, Court Costs	1	\$92,084.39	7653
Grants & Subsidies	95	\$2,360,588.39	7696
Grants And Subsidies	3	\$1,147,200.84	7449
Health & Welfare-Employer Cont	3	\$558,431.25	7437
Hospital Care - Employer Contr	12	\$15,590,910.19	7432
Insurance - Noc	24	\$155,722.57	7429
Judgments - Property-Claims	5	\$2,063.90	7455
Land Rent	3	\$36,296.00	7412
Loan	1	\$243,746.12	7715
Loan -Interest	1	\$73,455.94	7725
Payments to Board of Ed.	1	\$4,827,714.97	7473
Payments to Hamilton Co.	1	\$454,307.05	7471
Payments to Port Authority	1	\$2,280,974.21	7472
Prepayments	3	\$46,228.00	2123
Property Purchase Price	4	\$461,193.00	7654
Refunds, Awards, Indemnities	1	\$4,400,000.00	7451
Regular Hours	2	\$989.27	7111
Rehab Loans	4	\$246,571.00	7684
Serial Bonds Interest	2	\$1,528,731.26	7722
Small Business Loans	1	\$15,000.00	7686
Software Purchases	2	\$147,248.79	7649
Sundry Fixed Charges - Noc	11	\$5,211.28	7459
Taxes	9	\$1,109,626.82	7457
Uniform And Other Allowance	3	\$8,890.00	7433
Water BAB Bond	3	\$818,549.88	7729
Water Revenue Bonds	3	\$6,576,926.61	7718
Water Revenue Bonds Interest	3	\$3,926,117.49	7728
Workers' Compensation Ins	13	\$625,786.63	7425

Contract #	Records	Spend	Vendor Name
65x0010_2016	1		2155 Dana Ave LLC
CT190161C009036	1		GRAYBACH, LLC
CT233151C009034	1	\$74,388.17	PRUS CONSTRUCTION
CT233151C009042	1		FISCUS TRUCKING & EXCAVATING, INC.
CT233151C009044	1		PRUS CONSTRUCTION
CT233161C009024	1		John R Jurgensen Co.
CT233161C009042	1		American Pavements, LLC
CT233161C019035	1	\$648,205.37	PRUS CONSTRUCTION
CT233171C009002	1		John R Jurgensen Co.
CT255171C009006	1		IMBUS ROOFING CO INC
CT303161C009025	1		B & J ELECTRICAL CO INC
CT306141C009043	1		FORD DEVELOPMENT CORPORATION
CT306161C009030	1		HARTMAN & SMITH CONST CO
CT306161C009031	1		FRED A NEMANN CO
CT306161C009032	1		HARTMAN & SMITH CONST CO
CT306161c009033	1		PETRO ENVIRONMENTAL LLC
CT306161C009037	1		FRED A NEMANN CO
CT306161C009038	1		ADLETA INC
CT306161C009039	1		UCL Inc
CT450161C009044	1		BUILDING CRAFTS INC
CT450161C009045	1		SCHWEITZER CONSTRUCTION CO
GAE10445X0002	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_100	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_230	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_243	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_250	1		HONEYWELL INTERNATIONAL INC
GAE10535X027-2013	1	\$7,341.55	NORTHSIDE BUSINESS ASSOC (THE)
GAE16015x2011-178	1	\$35,680.40	MADISONVILLE COMMUNITY URBAN REDEVELOPMENT CORP
GAE16025X2012-049	1		BOND HILL COMMUNITY URBAN REDE
GAE16025X2012-052	1		CINTI HABITAT FOR HUMANITY
GAE16025X2012-063	1	\$79,517.82	CINCINNATI NORTHSIDE CURC
GAE16025X2012-082	1		032811 Holdings LLC
GAE16025X2012-123	1		HADDON HALL SENIOR APARTMENTS
GAE16025X2012-137	1		PRICE HILL WILL
GAE16025X2012-140	1		CINCINNATI-HAMILTON COUNTY COMMUNITY ACTION AGENCY
GAE16025X2012-145	1		GATEWAY II LLC
GAE16025X2012-149	1		GATEWAY II LLC
GAE16035X2013-059	1		CINCINNATI NORTHSIDE CURC

GAE16035X2013-080	1		PRICE HILL WILL
GAE16035X2013-085	1		OTR HOLDINGS INC
GAE16035X2013-087	1		CINTI HABITAT FOR HUMANITY
GAE16045X2014-014	1		PRICE HILL WILL
GAE16045X2014-019	1		HOMESTEADING & URBAN
GAE16045X2014-021	1		Turner Construction Company*
GAE16045X2014-037	1		HOMESTEADING & URBAN
GAE16045X2014-044	1		CINCINNATI LANDMARK PRODUCTION
GAE16045X2014-062	1		WESTWOOD CMMNTY URBAN RE-DEV
GAE16045X2014-115	1	\$343,544.61	PEOPLE WORKING COOPERATIVELY
GAE16045X2014-123	1		Anna Louise Inn Limited Partne
GAE16045X2014-145	1		BROADWAY SQUARE 1 ASSOCIATES L
GAE16045X2014-155	1		BEASLEY PLACE LLC
GAE16045X2014-172	1		PRICE HILL WILL
GAE16045X2014-175	1		CINCINNATI-HAMILTON COUNTY COMMUNITY ACTION AGENCY
GAE16045X2014-176	1	\$21,091.00	CINTI HABITAT FOR HUMANITY
GAE16045X2014-181	1		CINCINNATI NORTHSIDE CURC
GAE16055X2015-060	1		CLIFTON CULTURAL ARTS CENTER
GAE16055X2015-127	1		CINCINNATI-HAMILTON COUNTY COMMUNITY ACTION AGENCY
GAE16055X2015-192	1		Short Vine Association
GAE16055x2015-243	1	\$24,644.29	Strategies to End Homelessness, Inc
GAE16055X2015-247	1		Community Development Corporations Association of Greater Cincinnati
GAE16055X2015-248	1		Community Development Corporations Association of Greater Cincinnati
GAE16065X2016-062	1	\$2,000.00	HR&A Advisors, Inc.
GAE16065x2016-124	1	\$176,634.00	Strategies to End Homelessness, Inc
GAE16065x2016-166	1	\$24,198.89	WORKING IN NEIGHBORHOODS
GAE16065x2016-183	1		032811 Holdings LLC
GAE16065X2016-221	1		MADISONVILLE COMMUNITY URBAN REDEVELOPMENT CORP
GAE16065X2016-244	1		MadTree Brewing
GAE16065x2016-265	1		CINCINNATI-HAMILTON COUNTY COMMUNITY ACTION AGENCY
GAE16075X2017-012	1		Fourth and Race Redevelopment LLC
GAE16075x2017-098	1		BLOC Ministries
GAE16095X0264	1		PRICE HILL WILL
GAE16095X0265	1		CINCINNATI NORTHSIDE CURC
GAE16095X0270	1		HOMESTEADING & URBAN
GAE16445X2014-007	1	\$10,100.00	PRICE HILL WILL
GAE16445X2014-036	1		EVANSTON COMMUNITY COUNCIL

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GAE16445X2014-039	1		Cintrifuse
GAE16445X2014-059	1		FC 16 LLC
GAE16445X2014-090	1		VP3 LLC
GAE16445x2014-118	1	\$21,087.68	RICORE Investment Management Special Assets, LLC
GAE16455X2015-082	1		CINCINNATI LANDMARK PRODUCTION
GAE16455X2015-131	1		College Hill Community Urban Redevelopment Corporation
GAE16455x2015-161	1	\$7,767.90	Walnut Hills Redevelopment Foundation
GAE16475X2017-026	1		Ensemble Theatre Cincinnati
GAE20065x0006	1		Ziegler Park LLC
GAE23225X2012-098	1		GATEWAY II LLC
GAE23325X7331	4	\$5,187,095.20	CAF USA, Inc
GAE23335X7356	1	\$108,378.74	LTK Consulting Services, Inc.
GAE23365X7562	1	\$37,229.50	OHIO RIVER WAY INC (THE)
GAE25535X0001	1		Music Hall Revitalization Company
GAE40025x11338	1		HARTMAN & SMITH CONST CO
GAE40035X11574	1		FORD DEVELOPMENT CORPORATION
GAE40035X11593	1		DUGAN & MEYERS CONSTRUCTION CO
GAE40035X11594	1		KOKOSING CONSTRUCTION CO INC
GAE40035X11596	1		Lake Erie Electric
GAE40035X11613	1		INLAND WATERS POLLUTION CONTROL INC
GAE40035X11630	1		Sunesis Construction Co
GAE40035X11631	1		Sunesis Construction Co
GAE40035X11644	1		FRED A NEMANN CO
GAE40035x11672	1		ICS ELECTRICAL SERVICES, INC.
GAE40045X11702	1	\$31,052.13	HOWELL CONTRACTORS INC
GAE40045X11812	1		Sunesis Construction Co
GAE40045X11813	1		SMITHCORP, INC.
GAE40045X11814	1		WELSH EXCAVATION COMPANY INC
GAE40045x11817	1	\$315,298.33	Sunesis Construction Co
GAE40045X11818	1		BRACKNEY INC.
GAE40045X11831	1	\$82,064.20	RACK & BALLAUER EXCAVATING CO.
GAE40045x11833	1	\$339,038.31	Sunesis Construction Co
GAE40045x11835	1		Larry Smith, Inc
GAE40045X11922	1		ADLETA INC
GAE40045x11935	1		FORD DEVELOPMENT CORPORATION
GAE40045x11937	1		Smith & Brown Contractors Inc
GAE40045X11953	1		Sunesis Construction Co
GAE40045x11955	1		KEN NEYER PLUMBING, INC
GAE40045X11956	1		FORD DEVELOPMENT CORPORATION
GAE40045X11957	1		DUGAN & MEYERS CONSTRUCTION CO

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GAE40045X11960	1		TT Maintenance And Contracting INC
GAE40045X11961	1	\$785,485.00	BUILDING CRAFTS INC
GAE40055X11963	1		LEWARO CONSTRUCTION INC
GAE40055X11978	1		HOWELL CONTRACTORS INC
GAE40055X11987	1		FORD DEVELOPMENT CORPORATION
GAE40055X11988	1		Sunesis Construction Co
GAE40055X11989	1	\$15,770.56	Sunesis Construction Co
GAE40055X12015	1	\$883,291.08	RACK & BALLAUER EXCAVATING CO.
GAE40055X12021	1		Smith & Brown Contractors Inc
GAE40055X12074	1	\$402,514.00	BUILDING CRAFTS INC
GAE40055x12077	1	\$24,300.00	FORD DEVELOPMENT CORPORATION
GAE40055X12106	1	\$440,036.78	Smith & Brown Contractors Inc
GAE40055X12153	1	\$463,529.00	DUGAN & MEYERS CONSTRUCTION CO
GAE40065x12165	1		RACK & BALLAUER EXCAVATING CO.
gae40065x12172	1		Layne Inliner LLC
GAE40065x12173	1		FORD DEVELOPMENT CORPORATION
GAE40065x12221	1		SMITHCORP, INC.
GAE40065x12227	1		Layne Inliner LLC
GAE40065X12235	1		DUGAN & MEYERS CONSTRUCTION CO
GAE40065X12246	1		HOWELL CONTRACTORS INC
GAE40065x12262	1		Larry Smith, Inc
MA137061S008330	2	\$4,966.50	AIR TECHNOLOGIES INC
MA137061S008341	1	\$866.50	DUNCAN PARKING TECHNOLOGIES IN
MA137071S008348	4	\$77,300.48	AMANO MCGANN INC.
MA137071S008352	2	\$3,630.00	RUMFORD INDUS GROUP INC
MA137111S008366	7	\$15,716.91	IPS Group Inc.
MA137131S008376	1	\$63,321.18	ROY TAILORS UNIFORM CO. ,INC
MA137141R005222	26	\$517,677.71	Hightowers Petroleum Company
MA137141S008380	2	\$1,084.73	CALGON CARBON CORP
MA137151A001557	3	\$18,571.20	GovDeals, Inc.
MA137161A011570	1		Emes Lawn Care LLC
MA137161A021570	1		Forevergreen Complete Ground Care
MA137161R015169	1		HARTMAN & SMITH CONST CO
MA137161R025169	1		FRED A NEMANN CO
MA137161S008383	2	\$7,660.00	Abraxis LLC
MA137161S008389	7	\$21,756.24	ALL-AMER FIRE EQUIP INC
MA137161S008391	1	\$316,628.84	ACCELA.COM
MA137171R005237	1		ADLETA INC
MA137951S008017	4	\$67,354.59	Oracle America, Inc.
MA137961S008007B	1	\$13,138.20	Calero Holdings, Inc.
MA137961S008050	2	\$35,713.00	TREASURER STATE OF OHIO
MA137981S008224	6	\$326,801.33	ACCELA.COM

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MA137991S008243	43	\$92,478.59	SIMPLEXGRINNELL LP
MA137R031S008311	22	\$10,521.97	TIME WARNER ENTERTAINMENT CO
MA137R041S008319	15	\$74,030.92	RUSH TRUCK CENTERS OF OHIO, IN
MA137R091S008320	9	\$6,368.07	DERRINGER CO
MA137R921S008008	3	\$864.03	GANNETT SATELLITE INFORMATION
MA137R921S008019	3	\$262.00	SUNDIAL SYSTEMS INC
MA137R961S008043	9	\$18,223.50	K J GOLICK CO INC
MA137R981S008226	3	\$4,945.34	IDEXX DISTRIBUTIONS CORP
MA256171C009005	1		CHARLES B SALLEE CONSTR LLC
MA40005x10749	1	\$73,759.42	Black & Veatch Corporation(20006854)
MA40095X10556	1	\$101,075.12	Brown & Caldwell
MSA13765x0002	1		BFX LLC
MSA13765x0002_060	1		BFX LLC
MSA13765x0002_130	1		BFX LLC
MSA13765x0002_160	1		BFX LLC
MSA13765x0002_190	1		BFX LLC
MSA13765x0002_200	1		BFX LLC
MSA13765x0002_210	1		BFX LLC
MSA13765x0002_220	1		BFX LLC
MSA13765x0002_243	1		BFX LLC
MSA13765x0002_250	1		BFX LLC
MSA13765x0002_260	1		BFX LLC
MSA13765x0002_270	1		BFX LLC
MSA13765x0002_300	1		BFX LLC
MSA13765x0002-400	1		BFX LLC
MSA23355X7496	1	\$7,326.15	CTL ENGINEERING INC
MSA23355X7496_230	1	\$6,354.00	CTL ENGINEERING INC
MSA23355X7498	1		Dynotec, Inc.
MSA23355X7498_230	1		Dynotec, Inc.
MSA23355X7503	1		G O P LIMITED
MSA23355X7503_190	1	\$3,746.79	G O P LIMITED
MSA23355X7503_230	1		G O P LIMITED
MSA23355X7517	1		MICHAEL SCHUSTER ASSOC INC
MSA23355X7517_230	1		MICHAEL SCHUSTER ASSOC INC
MSA23355X7519	1	\$7,563.75	MSK2, LLC
MSA23355X7519_230	1		MSK2, LLC
MSA23355X7524	1		PRIME AE GROUP, INC.
MSA23355X7524_230	1		PRIME AE GROUP, INC.
MSA23355X7525	1		R L BANKS AND ASSOCIATES INC
MSA23355X7525_230	1	\$15,885.00	R L BANKS AND ASSOCIATES INC
MSA23355X7528	1		Shrewsberry & Associates, LLC
MSA23355X7528_230	1		Shrewsberry & Associates, LLC

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MSA30075X0077	1		Megen Construction Company Inc.
PDQ23968X0113	1	\$369.81	Oracle America, Inc.
PO090102S007140	3	\$24,637.50	AVOLVE SOFTWARE
PO091162S007023	2	\$12,603.87	Aeroflex Wichita, Inc
PO091162S007039	1	\$13,433.42	CITRIX SYS INC
PO091162S007040	1	\$1,350.00	Safe Software Inc.
PO091162S007046	1	\$16,545.18	AVOLVE SOFTWARE
PO091162S007059	1	\$17,982.29	OPEN TEXT INC
PO103162S007051	1	\$27,203.50	MEDICAL PRIORITY CONSULTANTS I
PO108162S007042	2	\$3,020.00	TABLEAU SOFTWARE INC
PO136162S007034	1	\$5,794.25	INSOURCE SOLUTIONS GROUP INC.
PO160172P001008	1		PRUS CONSTRUCTION
PO190162S007002	3	\$3,182.70	VERMONT SYSTEMS INC
PO190162S007045	4	\$3,141.00	AMER RED CROSS-CINTI AREA CHAP
PO190171R005092	1		ADLETA INC
PO222152P001043	1	(\$2,560.00)	William Brantley Hillard
PO222152P001367	1	\$7,192.00	NORTHERN KY UNIVERSITY
PO222162S007000	1	\$6,197.98	Cellebrite USA
PO222162S007020	1	\$246,080.00	ULTRA ELECTRONICS FORENSIC TEC
PO222162S007050	1	\$80,400.00	KUSTOM SIGNALS
PO222172S007000	1	\$14,400.00	Mental Health America of North
PO232172P001091	1		ADLETA INC
PO233121C009001	1		PRUS CONSTRUCTION
PO233121C009006	1		PRUS CONSTRUCTION
PO233121C009007	1		PRUS CONSTRUCTION
PO233121C009060	1		Messer Prus Delta Railroad Joint Venture
PO233121C009060A	3	\$516,265.23	Messer Prus Delta Railroad Joi
PO233141C009021	1		PRUS CONSTRUCTION
PO233141C009028	1		John R Jurgensen Co.
PO233162P001253A	1	\$1,715.89	ADVANCED SOLUTIONS INC
PO233172P001009	1		Sunesis Construction Co
PO234162S007007	1	\$11,470.54	Bruel & Kjaer EMS Inc.
PO248162P001025	3	\$13,065.00	PARKING CO OF AMERICA INC
PO260152S007119	3	\$7,940.00	Professional Express
PO260162S007056	3	\$4,621.45	Integra Telecom Holdings, inc
PO271162P001032	1	\$10,608.20	CentreLearn Solutions, LLC
PO271162P001035	8	\$7,658.98	Hastings Air Energy Control In
PO305162S007043	2	\$21,536.57	Y S I INC
PO305162S007044	1	\$6,825.20	THERMO ELECTRON NORTH AMERICA
PO305162S007055	2	\$28,800.00	Abraxis LLC
PO306161C009041	1		HARTMAN & SMITH CONST CO
PO307152S007246	3	\$3,205.00	KRONOS INC

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PO307162S007021	1	\$90,374.00	INVENSYS SYS INC
PO307162S007052	1	\$10,448.80	KORTERRA INC
PO307162S007061	1	\$7,132.45	LEICA GEOSYSTEMS INC
PO307162S007062	1	\$11,400.00	IDModeling, Inc.
PO307162S007064	1	\$25,371.18	ENVIRO SYS RESEARCH
PO307162S007067	1	\$28,000.00	INNOVYZE INC
PO307162S007068	1	\$20,076.00	Labworks, LLC
TEST541x232321	1		DEI Test Vendor
VOID	1		RICORE Investment Management Special Assets, LLC

## Attachment V-3

Vendor Name	Record Count	Spend
HAMILTON COUNTY	48	\$766,770.19
DOWNTOWN CINTI IMPR DISTRICT	2	\$366,992.75
DUKE ENERGY OHIO INC	9	\$962,900.04
CINTI BAR ASSOCIATION	2	\$157.50
TREASURER STATE OF OHIO	12	\$1,146,732.18
THE CENTER FOR CLOSING THE HEA	4	\$229,796.13
THOMSON-WEST	2	\$1,893.50
H.S. Development Corporation	7	\$720.00
ACCOUNTANCY BOARD OF OHIO	1	\$30.00
GANNETT SATELLITE INFORMATION	2	\$693.93
SENTINEL POLICE ASSOCIATION	1	\$5,000.00
ROBERT A GOERING TREAS HAM CTY	3	\$314,718.59
COMMUNITY DEVELOPMENT CORPORAT	4	\$142,967.65
VILLAGE OF FAIRFAX	1	\$313.00
CHILDRENS HOSP MEDICAL CTR	6	\$13,613.53
UNITED WAY OF GREATER CINTI	4	\$48,014.17
URBAN LEAGUE OF GREATER CINTI	4	\$129,601.49
INVEST IN NEIGHBORHOODS INC	1	\$10,000.00
CAMP WASHINGTON COMM BOARD INC	1	\$10,000.00
SEVEN HILLS NGHBRHD HOUSES INC	1	\$10,000.00
ECONOMICS CENTER FOR EDUCATION	4	\$31,317.99
CIVIC GARDEN CENTER	3	\$20,117.08
PORT OF GR CINTI DEV AUTHORITY	2	\$245,577.31
TECHSOLVE INC	1	\$10,036.00
REED ELSEVIER INC	8	\$27,708.40
MUNICIPAL CODE CORP	5	\$7,225.43
BETHESDA HEALTHCARE INC	8	\$198,292.91
Strategies To End Homelessness	19	\$260,537.00
LEGAL AID SOCIETY OF CINTI	3	\$31,000.00
BETHANY HOUSE SERVICES INC	1	\$85,563.50
CARACOLE INC	1	\$10,000.00
CATHOLIC SOCIAL SERV OF SW OH	1	\$19,000.00
CENTER FOR CHEM ADDICT TREATMT	2	\$90,000.00
CINTI UNION BETHEL	1	\$22,500.00
CINTI YOUTH COLLABORATIVE	1	\$25,000.00
COMPREHENSIVE COMM CHILD CARE	1	\$10,000.00
WORK RESOURCE CENTER	1	\$20,000.00
GREATER CINCINNATI BEHAVIORAL	2	\$30,000.00
Hearing Speech & Deaf Center o	1	\$10,000.00
INTERFAITH HOSPITALITY NETWORK	1	\$97,874.00

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KEEP CINCINNATI BEAUTIFUL INC	13	\$142,908.62
LIGHTHOUSE YOUTH SERVICES INC	2	\$35,500.00
MERCY NEIGHBORHOOD MINISTRIES	4	\$40,000.00
OHIO JUSTICE AND POLICY CENTER	1	\$10,000.00
PRO SENIORS INC	1	\$10,000.00
SANTA MARIA COMMUNITY SERVICES	3	\$39,281.29
SHELTERHOUSE VOLUNTEER GROUP	1	\$22,500.00
Talbert Services Inc.	1	\$17,500.00
TENDER MERCIES INC	1	\$11,666.66
THE CROSSROADS CENTER	1	\$15,000.00
IKRON CORP	1	\$10,000.00
YWCA OF GREATER CINTI	2	\$32,500.00
CINTI HUMAN RELATIONS COM	1	\$71,012.50
HARTWELL IMPROVEMENT ASSOCIATI	1	\$1,980.00
COLLEGE HILL FORUM	1	\$2,190.55
LOWER PRICE HILL COMMUNITY COU	1	\$6,800.00
MT WASHINGTON COMMUNITY COUNCI	1	\$3,947.57
WESTWOOD CIVIC ASSOCIATION	1	\$3,933.31
ROSELAWN COMMUNITY COUNCIL	1	\$3,878.00
EAST WESTWOOD IMPROVEMENT ASSO	2	\$1,158.10
CALIFORNIA COMMUNITY COUNCIL	1	\$4,530.00
BOND HILL COMMUNITY COUNCIL	1	\$4,530.00
CLIFTON TOWN MEETING	1	\$6,800.00
MT LOOKOUT CUMMUNITY COUNCIL	2	\$11,330.00
AVONDALE COMMUNITY COUNCIL	1	\$4,530.00
GR CINTI NORTH KY AFRICAN AMER	2	\$54,166.66
GR CINTI&NORTHERN KY FILM COMM	1	\$25,000.00
PRICE HILL WILL	1	\$8,618.00
WALNUT HILLS REDEVELOPMENT	1	\$41,000.00
FRANCIS B EMSICKE	3	\$600.00
CINCINNATI STATE TECHNICAL & C	4	\$11,538.48
KAREN D RUMSEY	10	\$24,802.70
JAMES DAUM	3	\$17,850.00
WOMEN HELPING WOMEN	2	\$32,303.13
HAMILTON COUNTY SPCA	2	\$14,645.00
DAN BEARD COUNCIL INC	1	\$9,000.00
JOY OUTDOOR EDUCATION CENTER	1	\$5,000.00
SORTA	9	\$13,580,495.09
LTK Consulting Services, Inc.	1	\$101,157.69
CORPORATION FIN MKT CINTI(THE)	6	\$145,467.38
Health Care Access Now	3	\$16,000.00
University of Cincinnati Physi	10	\$297,743.31

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CYNTHIA ANN HEINRICH	1	\$630.00
CHRISTIAN COMMUNITY HLTH SERV	3	\$124,999.98
HEALTH IMPROVEMT COLLABORATIVE	5	\$6,413.30
UNIVERSITY OF CINCINNATI	1	\$11,250.00
Brown County General Health Di	1	\$3,634.25
Butler County	1	\$14,924.50
Clermont County General Health	1	\$11,640.00
CITY OF HAMILTON	2	\$12,966.64
CITY OF SPRINGDALE	1	\$3,750.00
Healthy Moms & Babes, Inc.	4	\$35,662.71
Victoria Wells Wulsin	2	\$17,400.00
XAVIER UNIVERSITY	2	\$20,231.25
HACH CO	22	\$25,836.23
Great Lakes Petroleum Co	2	\$1,270.52
CREATIVE HOUSING SOLUTIONS INC	6	\$4,533.75
IMANI R FOWLER	9	\$6,825.00
HDR ENGINEERING INC	1	\$20,087.10
HAMILTON COUNTY PARK DISTRICT	1	\$2,000.00
WEST PUBLISHING CORPORATION	4	\$1,384.80
AMER ARBITRATION ASSN	1	\$275.00
SKATIN PLACE	5	\$1,126.25
CINTI MUSEUM CTR	2	\$632.00
WESTERN BOWL	1	\$413.00
SUNROCK FARM INC	2	\$494.00
COLERAIN BOWL INC	1	\$135.00
MADISON BOWL INC	2	\$714.00
GAMEWORKS LLC	1	\$210.00
BB RIVERBOATS	1	\$1,217.00
AMER RED CROSS-CINTI AREA CHAP	2	\$848.00
STATE OF OHIO	1	\$25.27
CINTI CHAMBER ORCHESTRA (THE)	1	\$3,600.00
SIMPLEXGRINNELL LP	1	\$502.00
TriHealth Corporate Health	5	\$1,713.00
CARASOFT TECHNOLOGY CORPORATI	4	\$12,365.36