

Date: June 13, 2016

**FOR YOUR INFORMATION**

To: Mayor and Members of City Council

From: Harry Black, City Manager **HB**

Copies: Sheila Hill-Christian, Assistant City Manager  
Thomas B. Corey, Director, Department of Economic Inclusion

Subject: **2016 1<sup>st</sup> Quarter Small Business Enterprise (SBE) Report**

---

Attached is the 2016 1<sup>st</sup> Quarter SBE Report. The SBE program is a race- and gender-neutral program. The quarterly SBE reports allow the City Administration to make an assessment of where it is in meeting the annual categorical goals and to strategize or plan for the months to follow. The City's aspirational annual SBE goals for City spend are 30% construction, 15% professional services and 15% supplies/services. Of the total City spend in Hamilton County for competitively let contracts of \$50,000 or more in the first quarter of this year, which totaled \$29,314,934.41, certified SBES received 43.41% of the construction spend, 28.92% of the professional services spend, and 21.33% of the supplies/services spend, which represents an overall participation of 33.95% (\$9,951,740.67) of the total City spend for all contract categories.

Additional detail regarding SBE spend, certifications, and outreach and capacity building is provided in the attached report.

Attachment

cc: Thomas Corey, Director, Economic Inclusion

city of  
**CINCINNATI**



## **2016 1<sup>st</sup> Quarter SBE REPORT**

Presented by the City Manager and  
the Department of Economic Inclusion

## I. INTRODUCTION

Small business enterprise (SBE) data reporting is strategically focused on City spending linked with competitive transactions. It represents the spending associated with City contracts that were awarded through a competitive process for the purchase of goods and services, after the exclusion of certain categories of expenditures not considered for SBE spend reporting purposes. The quarterly reports will allow the City Administration to track performance in meeting its aspirational goals for SBE participation in City contract spend of 30% for construction, 15% for professional services, and 15% for non-professional services and supplies. All data reported herein is for the first quarter of 2016.

## II. DEFINITIONS

For purposes of this report, key words are defined by the Department of Economic Inclusion (DEI) as follows:

*“Award”* means contracts of \$50,000 or more that are encumbered by the CFS.

*“Exclusion”* means (1) those expenditures that, by their nature, do not occur on a competitive basis;<sup>1</sup> (2) those expenditures made to non-profits, other public agencies or to excluded vendors;<sup>2</sup> (3) expenditures associated with object codes within the City’s coding system that do not fall into the classifications of construction, professional services, or non-professional services/supplies; and (4) voucher payments associated with utilities, travel, interdepartmental and “Finance use only” expenditures. Expenditures excluded during the 1<sup>st</sup> quarter of 2016 are shown in Attachment III.

*“Spend”* means total dollars paid to SBEs and self-identified minority-owned and women-owned businesses, less Exclusions.

## III. 1<sup>ST</sup> QUARTER SBE CERTIFICATION

As of the end of the first quarter of 2016, there were 321 certified SBEs<sup>3</sup>, including 5 Banks SBEs, in a pool of approximately 12,500 vendors registered to do business with the City. The SBEs represent only about 2.5% of the total registered vendors. Only those businesses geographically located within Hamilton County are eligible for certification as an SBE, provided they meet the other criteria set forth in CMC § 323-1-S3. Therefore, in order to accurately gauge progress toward meeting SBE goals, it is appropriate to compare SBE spend only with total City spend in Hamilton County.

---

<sup>1</sup> Examples of exclusions under this category include payments made by the City for personnel salaries, health care costs, tuition reimbursement, judgments, office rent, training, unemployment benefits, etc. Single Available Source and Direct Award contracts also are excluded under this category.

<sup>2</sup> This includes payments made to non-profit organizations that receive operating funding from the City, the Cincinnati Public School Board, other municipalities, the state and federal governments, and other vendors specifically identified as providing goods or services outside of the competitive market.

<sup>3</sup> SBEs registered as MSD-SBEs, but not otherwise certified by the Department of Economic Inclusion (DEI) as SBEs, are not included in this number.

Effective January 1, 2016, the City has two additional small business certification classifications for firms with either a principal office location<sup>4</sup> or a significant employee presence<sup>5</sup> within the geographical boundaries of the City of Cincinnati. Among other things, Small Local Business Enterprises (SLBEs) must have been in business for at least one year or have owners with at least 3 years of experience in the field, may have had no more than 35 employees at any given time during the previous 3 years, may have had no more than \$1,000,000 in annual gross revenue averaged over the prior 3 years, and may have received no more than \$500,000 in City contract payments in the immediately preceding year.<sup>6</sup> Some of the criteria for certification as an Emerging Local Business Enterprise (ELBE) include being in business for less than 5 years, no more than 5 employees at any time during the life of the business, no more than \$250,000 in annual gross revenue averaged over the life of the business, and received no more than \$250,000 in City contract payments in the immediately preceding year.<sup>7</sup> In the first quarter of 2016, DEI certified 4 SLBEs, all of which are African American, and 4 ELBEs, 3 of which are African American.

Contracts valued between \$250,000 and \$1,000,000 or between \$50,000 and \$100,000 may now be awarded to SLBEs and ELBEs, respectively, that submit a bid in response to an ITB that is no more than 10% greater than the lowest and otherwise best bid provided that such an award does not increase the annual contract cost more than \$25,000 above that associated with the lowest and otherwise best bid and it does not cause the contract cost to exceed the budgeted funding for the contract.<sup>8</sup> Similarly, SLBEs and ELBEs can be given up to 10 preference points in evaluation of a response to an RFP or RFQ for contracts in those same value ranges, subject to the same limitations provided for bid preferences.<sup>9</sup> Once there are a sufficient number of SLBEs and ELBEs certified to do work under particular commodity codes, DEI also will be able to designate particular contracts valued at \$250,000 or less for competitive bidding only among certified SLBEs and other contracts valued at \$50,000 or less for competitive bidding only among certified ELBEs.<sup>10</sup>

#### **IV. 1ST QUARTER SPEND**

In the first quarter of 2016, 33.95 % of the total City spend in Hamilton County was paid to SBEs. The breakdown by contract type was 43.41% for construction, 28.92% for professional services, and 21.33% for non-professional services and supplies. SBEs located within the geographical boundaries of the City of Cincinnati<sup>11</sup> received 32.51% of the overall spend in Cincinnati, 50.57% of the construction spend, 15.05% of the professional services spend, and 23.01% of the non-professional services and supplies

---

<sup>4</sup> A principal place of business is a headquarters or physical office from which at least 50% of the gross revenues of the business are coordinated and generated. CMC § 323-1-P1.

<sup>5</sup> A business has a significant employee presence in the City if at least 25% of the total full- and part-time employees are domiciled within the City. CMC § 323-1-S2.

<sup>6</sup> CMC § 323-1-S4.

<sup>7</sup> CMC § 323-1-E1.

<sup>8</sup> CMC § 323-13.

<sup>9</sup> CMC § 323-15.

<sup>10</sup> CMC § 323-19.

<sup>11</sup> The distinction between the City of Cincinnati and Hamilton County for reporting purposes is made by zip code, rather than by street address. For each zip code which lies partially within the City and partially outside the City, a determination has been made by DEI as to its classification as a City or County zip code.

spend. Attachment I compares the total SBE spend to the total City vendor spend, broken down by geographic boundaries and contract type. Attachment II provides a further breakdown of SBE spend by department. These reports are generated through the VCCS system supported by the B2Gnow software.

## **V. 1st QUARTER OUTREACH AND CAPACITY BUILDING HIGHLIGHTS**

Following a successful Fall/Winter semester, DEI offered 4 new classes designed for small business owners through its Business Training Center. Three of those classes were offered during the 1<sup>st</sup> quarter of the year. The first, "Certification and the New Inclusion Program," was presented by DEI Director, Thomas B. Corey, and designed both to educate about and to spur interest in the new certification programs. The second class, "Money, Money, Money," focused on credit, bonding and insurance matters. The third in the series, "How to Do Business with the City of Cincinnati," gave practical information on submitting responses to RFPs and the process for bidding on City contracts. A total of 8 firms, all of which are either currently certified by the City or have applications pending, attended those trainings during the 1<sup>st</sup> quarter.

DEI partnered with ODOT and the Ohio Minority Business Assistance Center as hosts of Construction Summit 2016 on March 9 to increase opportunities for minorities in construction, provide information on certification, and to create an environment where MBEs and SBEs could network with large primes about possible future business opportunities.

On a monthly basis, DEI attends the UC Health Supplier Diversity Meeting to discuss current and upcoming projects. At each meeting, 2 SBEs are given a forum to present information about their companies to everyone in attendance.

As part of its efforts to give small, minority-owned and women-owned businesses a competitive "green" advantage, DEI offers a sustainability program through which those firms can earn an Advanced Sustainability Education Certificate and/or SEMS™ Certification. Three of the 7 program webinars were offered during the 1<sup>st</sup> quarter: "Leveraging Sustainability for Inclusion in Service Industries," "Developing a Brand Identity for Your Small Business," and "City of Cincinnati Economic Inclusion Update." Approximately 200 attendees participated in those webinars during the 1<sup>st</sup> quarter.

DEI held another Fast Track event on February 16, giving three more minority and women-owned firms the opportunity to demonstrate their product or service to all department directors in one setting.

## **VI. CONCLUSION**

The quarterly report provides a snapshot view of how the City is progressing toward reaching its annual SBE goals. The information gathered each quarter is used to strategize for the coming months. These reports are SBE-specific and do not address certified MBE or WBE spend or certified MBE/WBE award, both of which will be separately reported for these new programs.

City of Cincinnati - SBE Spend Report - All Departments  
 Excludes MSD Expenditures  
 Includes SBE Certification Types  
 Between 1/1/2016 and 3/31/2016

Attachment I

Spend in Hamilton County				
Category	City Certified	Not for Credit*	All Spend	Percent for Credit Spend
Construction	\$6,456,125.28	\$8,416,006.29	\$14,872,131.57	43.41%
Professional Services	\$1,582,441.96	\$3,889,860.50	\$5,472,302.46	28.92%
Supplies/Services	\$1,913,173.43	\$7,057,326.95	\$8,970,500.38	21.33%
Grand Total	\$9,951,740.67	\$19,363,193.74	\$29,314,934.41	33.95%

Spend in Cincinnati				
Category	City Certified	Not for Credit*	All Spend	Percent for Credit Spend
Construction	\$2,783,283.08	\$2,720,718.99	\$5,504,002.07	50.57%
Professional Services	\$513,057.07	\$2,896,082.99	\$3,409,140.06	15.05%
Supplies/Services	\$965,775.95	\$3,231,930.22	\$4,197,706.17	23.01%
Grand Total	\$4,262,116.10	\$8,848,732.20	\$13,110,848.30	32.51%

Spend Regardless of Location				
Category	City Certified	Not for Credit*	All Spend	Percent for Credit Spend
Construction	\$6,456,125.28	\$12,199,106.57	\$18,655,231.85	34.61%
Professional Services	\$1,590,743.96	\$6,388,006.63	\$7,978,750.59	19.94%
Supplies/Services	\$1,913,173.43	\$14,290,729.74	\$16,203,903.17	11.81%
Grand Total	\$9,960,042.67	\$32,877,842.94	\$42,837,885.61	23.25%

\* "Not for Credit" spend is the difference between all City spend and City-certified SBE spend.

Department	Construction			Professional Services			Supplies/Services			Total		
	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %	SBE Spend	Total Spend	SBE %
Buildings - 210	\$0.00	\$0.00	0.00%	\$0.00	\$7,127.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$7,127.00	0.00%
Cincinnati Default Department	\$45,301.33	\$45,301.33	100.00%	\$20,505.08	\$65,261.39	31.42%	\$101,327.53	\$107,486.26	94.27%	\$167,133.94	\$218,048.98	76.65%
Citizen Complaint and Internal - 180	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	(\$2,723.08)	(\$2,232.45)	121.98%	(\$2,723.08)	(\$2,232.45)	121.98%
City Manager -100	\$36,868.64	\$47,716.64	77.27%	\$145,332.56	\$450,668.50	32.25%	\$124,277.28	\$728,364.62	17.06%	\$306,478.48	\$1,226,749.76	24.98%
Clerk of Council - 040	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$1,128.70	0.00%	\$0.00	\$1,128.70	0.00%
Convention Center - 243	\$0.00	\$78,872.46	0.00%	\$235,097.23	\$564,798.08	41.63%	\$0.00	\$297,635.87	0.00%	\$235,097.23	\$941,306.41	24.98%
Enterprise Technology Solution - 090	\$0.00	\$4,526.89	0.00%	\$31,168.00	\$239,126.58	13.03%	\$124,124.51	\$326,999.18	37.96%	\$155,292.51	\$570,652.65	27.21%
Finance - 130	\$0.00	\$0.00	0.00%	\$1,710.50	\$24,296.27	7.04%	\$108,253.19	\$916,483.72	11.81%	\$109,963.69	\$940,779.99	11.69%
Fire - 270	\$0.00	\$0.00	0.00%	\$0.00	\$41,506.00	0.00%	\$9,333.55	\$124,231.91	7.51%	\$9,333.55	\$165,737.91	5.63%
Health - 260	\$290.77	\$33,663.47	0.86%	\$158,482.80	\$450,212.26	35.20%	\$223,246.33	\$581,241.77	38.41%	\$382,019.90	\$1,065,117.50	35.87%
Human Resources - 120	\$0.00	\$0.00	0.00%	\$135.00	\$17,216.84	0.78%	\$0.00	\$7,453.94	0.00%	\$135.00	\$24,670.78	0.55%
Law - 110	\$0.00	\$0.00	0.00%	\$4,728.40	\$32,291.55	14.64%	\$270.00	\$48,876.56	0.55%	\$4,998.40	\$81,168.11	6.16%
MSD	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%
Non Departmental Accounts - 900	\$25,391.76	\$25,391.76	100.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$25,391.76	\$25,391.76	100.00%
Office of the Mayor - 030	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$124.80	0.00%	\$0.00	\$124.80	0.00%
Parking Facilities - 248	\$0.00	\$0.00	0.00%	\$0.00	\$690,006.92	0.00%	\$40,383.37	\$42,654.15	94.68%	\$40,383.37	\$732,661.07	5.51%
Parks - 200	\$103,849.00	\$258,728.32	40.14%	\$139,809.84	\$619,437.44	22.57%	\$71,058.71	\$212,293.67	33.47%	\$314,717.55	\$1,090,459.43	28.86%
Planning - 170	\$0.00	\$0.00	0.00%	\$4,397.76	\$4,837.76	90.90%	\$6,550.43	\$12,177.46	53.79%	\$10,948.19	\$17,015.22	64.34%
Police - 220	\$0.00	\$0.00	0.00%	\$20,014.00	\$92,404.61	21.66%	\$156,866.65	\$595,806.13	26.33%	\$176,880.65	\$688,210.74	25.70%
Public Services - 250	\$1,382,695.34	\$2,558,020.82	54.05%	\$364,945.42	\$679,767.84	53.69%	\$225,653.23	\$2,345,878.27	9.62%	\$1,973,293.99	\$5,583,666.93	35.34%
Recreation - 190	\$576,847.57	\$1,101,532.66	52.37%	\$31,644.50	\$104,790.49	30.20%	\$42,062.82	\$177,253.10	23.73%	\$650,554.89	\$1,383,576.25	47.02%
Sewers - 400	\$0.00	\$0.00	0.00%	\$0.00	\$27,571.71	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$27,571.71	0.00%
StormWater - 410	\$77,368.36	\$224,608.00	34.45%	\$0.00	\$31,101.71	0.00%	\$22,174.84	\$45,936.46	48.27%	\$99,543.20	\$301,646.17	33.00%
Trade and Development - 160	\$1,408,636.68	\$3,159,580.55	44.58%	\$21,804.33	\$505,238.94	4.32%	\$73,070.37	\$78,786.34	92.74%	\$1,503,511.38	\$3,743,605.83	40.16%
Transportation and Engineering - 230	\$559,411.25	\$1,764,517.49	31.70%	\$22,241.71	\$196,217.58	11.34%	\$8,454.85	\$37,655.09	22.45%	\$590,107.81	\$1,998,390.16	29.53%
Water Works - 300	\$2,318,047.53	\$5,795,493.77	40.00%	\$380,424.83	\$655,994.70	57.99%	\$578,788.85	\$2,284,264.83	25.34%	\$3,277,261.21	\$8,735,753.30	37.52%

## City of Cincinnati - Exclusion Report - Spend excluded from SBE reporting 1/1/2016 - 3/31/2016

Excludes MSD

Reason	Record Count	Spend
	0	\$0.00
Excluded Contract	434	\$21,095,130.92
Excluded Vendor	387	\$24,905,607.22
MISC	231	\$189,268.65
Object Code	279	\$43,509,687.35
Total	1331	\$89,699,694.14

Contract #	Records	Spend	Vendor Name
255 35X0001	1		Music Hall Revitalization Company
65x2016-200	1		Ziegler Park LLC
CT233151C009034	1		PRUS CONSTR CO
CT233151C009042	1	\$9,367.11	FISCUS EXCAVATING, INC.
CT233151C009044	1	\$2,276.95	PRUS CONSTR CO
CT233161C009024	1		John R Jurgensen Co.
CT233161C019035	1		PRUS CONSTR CO
CT306141C009043	1		FORD DEVELOPMENT CORPORATION
CT306161C009031	1		FRED A NEMANN CO
GAE10445X0002	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_100	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_230	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_243	1		HONEYWELL INTERNATIONAL INC
GAE10445X0002_250	1		HONEYWELL INTERNATIONAL INC
GAE10535X027-2013	1		NORTHSIDE BUSINESS ASSOC (THE)
GAE16015x2011-178	1	\$76,212.20	MADISONVILLE COMMUNITY URBAN REDEVELOPMENT CORP
GAE16025X2012-049	1		BOND HILL COMMUNITY URBAN REDE
GAE16025X2012-052	1		CINTI HABITAT FOR HUMANITY
GAE16025X2012-063	1		CINCINNATI NORTHSIDE COMMUNITY
GAE16025X2012-082	1		032811 Holdings LLC
GAE16025X2012-123	1		HADDON HALL SENIOR APARTMENTS
GAE16025X2012-137	1		PRICE HILL WILL
GAE16025X2012-140	1		CINTI-HAM CTY COMM ACTION AGCY
GAE16025X2012-145	1		GATEWAY II LLC
GAE16025X2012-149	1		GATEWAY II LLC
GAE16035X2013-059	1		CINCINNATI NORTHSIDE COMMUNITY
GAE16035X2013-080	1		PRICE HILL WILL
GAE16035X2013-085	1		OTR HOLDINGS INC
GAE16035X2013-087	1		CINTI HABITAT FOR HUMANITY
GAE16045X2014-014	1		PRICE HILL WILL
GAE16045X2014-019	1		HOMESTEADING & URBAN
GAE16045X2014-021	1		Turner Construction Company
GAE16045X2014-037	1		HOMESTEADING & URBAN
GAE16045X2014-044	1		CINCINNATI LANDMARK PRODUCTION
GAE16045X2014-062	1		WESTWOOD CMMNTY URBAN RE-DEV
GAE16045X2014-115	1	\$349,785.06	PEOPLE WORKING COOPERATIVELY
GAE16045X2014-123	1		Anna Louise Inn Limited Partne
GAE16045X2014-145	1		BROADWAY SQUARE 1 ASSOCIATES L
GAE16045X2014-155	1		BEASLEY PLACE LLC
GAE16045X2014-172	1		PRICE HILL WILL
GAE16045X2014-175	1		CINTI-HAM CTY COMM ACTION AGCY
GAE16045X2014-176	1	\$20,000.71	CINTI HABITAT FOR HUMANITY

GAE16045X2014-181	1		CINCINNATI NORTHSIDE COMMUNITY
GAE16055X2015-060	1		CLIFTON CULTURAL ARTS CENTER
GAE16055X2015-127	1		CINTI-HAM CTY COMM ACTION AGCY
GAE16055X2015-192	1		Short Vine Association
GAE16055x2015-243	1	\$25,577.72	Strategies to End Homelessness, Inc
GAE16055X2015-247	1	\$6,609.47	Community Development Corporations Association of Greater Cincinnati
GAE16055X2015-248	1	\$17,987.49	Community Development Corporations Association of Greater Cincinnati
GAE16055X2015-282	1	\$37,118.97	Strategies to End Homelessness, Inc
GAE16065X2016-062	1	\$79,089.98	HR&A Advisors, Inc.
GAE16065x2016-124	1	\$221,660.66	Strategies to End Homelessness, Inc
GAE16065x2016-166	1		WORKING IN NEIGHBORHOODS
GAE16065x2016-183	1	\$7,000,000.00	032811 Holdings LLC
GAE16065X2016-221	1		MADISONVILLE COMMUNITY URBAN REDEVELOPMENT CORP
GAE16065X2016-244	1		MadTree Brewing
GAE16095X0264	1		PRICE HILL WILL
GAE16095X0265	1		CINCINNATI NORTHSIDE COMMUNITY
GAE16095X0270	1		HOMESTEADING & URBAN
GAE16445X2014-007	1	\$16,706.37	PRICE HILL WILL
GAE16445X2014-036	1	\$26,200.10	EVANSTON COMMUNITY COUNCIL
GAE16445X2014-039	1		Cinrifuse
GAE16445X2014-059	1		FC 16 LLC
GAE16445X2014-090	1		VP3 LLC
GAE16445x2014-118	1	\$24,338.92	RICORE Investment Management Special Assets, LLC
GAE16455X2015-082	1		CINCINNATI LANDMARK PRODUCTION
GAE16455X2015-131	1	\$224.63	College Hill Community Urban Redevelopment Corporation
GAE16455x2015-161	1	\$69,911.10	Walnut Hills Redevelopment Foundation
GAE23225X2012-098	1		GATEWAY II LLC
GAE23315X7118	1	\$6,519.30	URS CORP
GAE23325X7257	1	\$30,070.01	CINCINNATI BELL TELEPHONE COMP
GAE23345X7434	1	\$32,866.65	TIME WARNER TELECOM
GAE23345X7446	1	\$4,585.00	Cincy Bike Share, Inc.
GAE23365X7562	1	\$16,879.25	OHIO RIVER WAY INC (THE)
GAE23945X0002	1	\$13,712.80	HONEYWELL INTL
GAE24345X0002/15	1	\$22,274.72	HONEYWELL INTL
GAE40025x11338	1		HARTMAN & SMITH CONST CO
GAE40035X11574	1		FORD DEVELOPMENT CORPORATION
GAE40035X11593	1		DUGAN & MEYERS CONSTRUCTION CO
GAE40035X11594	1		KOKOSING CONSTRUCTION CO INC
GAE40035X11596	1		Lake Erie Electric
GAE40035X11613	1		INLAND WATERS POLLUTION CONTROL INC
GAE40035X11630	1		Sunesis Construction Co

Date: 11/05/2014 10:23:29 PM

GAE40035X11631	1		Sunesis Construction Co
GAE40035X11644	1		FRED A NEMANN CO
GAE40035x11672	1		ICS ELECTRICAL SERVICES, INC.
GAE40045X11702	1	\$146,495.00	HOWELL CONTRACTORS INC
GAE40045X11812	1	\$3,496.00	Sunesis Construction Co
GAE40045X11813	1		SMITHCORP, INC.
GAE40045X11814	1	\$29,820.88	WELSH EXCAVATION COMPANY INC
GAE40045x11817	1	\$1,758,754.97	Sunesis Construction Co
GAE40045X11818	1	\$1,057,600.72	BRACKNEY INC.
GAE40045X11831	1	\$796,181.58	RACK & BALLAUER EXCAVATING CO.
GAE40045x11833	1	\$648,919.98	Sunesis Construction Co
GAE40045x11835	1	\$117,562.68	Larry Smith, Inc
GAE40045X11922	1		ADLETA INC
GAE40045x11935	1		FORD DEVELOPMENT CORPORATION
GAE40045x11937	1	\$24,434.73	Smith & Brown Contractors Inc
GAE40045X11953	1	\$116,752.27	Sunesis Construction Co
GAE40045x11955	1	\$38,140.96	KEN NEYER PLUMBING, INC
GAE40045X11956	1	\$120,224.04	FORD DEVELOPMENT CORPORATION
GAE40045X11957	1	\$155,297.00	DUGAN & MEYERS CONSTRUCTION CO
GAE40045X11960	1		TT Maintenance And Contracting INC
GAE40045X11961	1	\$667,552.00	BUILDING CRAFTS INC
GAE40055X11963	1		LEWARO CONSTRUCTION INC
GAE40055X11978	1		HOWELL CONTRACTORS INC
GAE40055X11987	1	\$24,860.40	FORD DEVELOPMENT CORPORATION
GAE40055X11988	1		Sunesis Construction Co
GAE40055X11989	1		Sunesis Construction Co
GAE40055X12015	1	\$1,281,960.20	RACK & BALLAUER EXCAVATING CO.
GAE40055X12021	1		Smith & Brown Contractors Inc
GAE40055X12074	1	\$933,748.72	BUILDING CRAFTS INC
gae40055x12077	1	\$192,690.80	FORD DEVELOPMENT CORPORATION
GAE40055X12106	1		Smith & Brown Contractors Inc
GAE40055X12153	1	\$223,797.00	DUGAN & MEYERS CONSTRUCTION CO
GAE40065x12165	1		RACK & BALLAUER EXCAVATING CO.
GAE40065x12173	1		FORD DEVELOPMENT CORPORATION
MA137031S008315	2	\$16,380.00	ASSETWORKS INC.
MA137061S008330	3	\$4,405.26	AIR TECHNOLOGIES INC
MA137061S008341	1	\$116,770.00	DUNCAN PARKING TECHNOLOGIES IN
MA137061S008344	7	\$8,127.10	CINTI BELTING & TRANSMISSION
MA137071S008348	13	\$35,079.57	AMANO MCGANN INC.
MA137071S008350	4	\$8,916.00	ALL-AMER FIRE EQUIP INC
MA137081S008357	1	\$1,032.71	ARMOR METAL GROUP
MA137091S008362	1	\$3,307.56	DUNCAN PARKING TECHNOLOGIES IN
MA137111S008366	7	\$13,875.00	IPS Group Inc.
MA137111S008370	2	\$1,188.51	Murphy Tractor & Equipment Co

Date Run: 5/17/2016 4:23:29 PM

MA137131S008376	11	\$39,277.96	ROY TAILORS UNIFORM CO. ,INC
MA137131S008379	1	\$121,797.46	EMERSON PROCESS MANAGEMENT POW
MA137141R005222	41	\$672,480.39	Hightowers Petroleum Company
MA137141S008380	2	\$4,114.19	CALGON CARBON CORP
MA137151A001557	3	\$15,912.13	GovDeals, Inc.
MA137161S008383	2	\$4,795.00	Abraxis LLC
MA137161S008384	2	\$450,229.92	MOTOROLA
MA137951S008017	3	\$425,709.12	Oracle America, Inc.
MA137961S008050	3	\$54,248.00	TREASURER STATE OF OHIO
MA137981S008224	18	\$132,128.28	ACCELA.COM
MA137991S008243	31	\$52,226.50	SIMPLEXGRINNELL LP
MA137R031S008311	25	\$15,785.26	TIME WARNER ENTERTAINMENT CO
MA137R041S008319	4	\$33,913.19	RUSH TRUCK CENTERS OF OHIO, IN
MA137R091S008320	10	\$14,086.12	DERRINGER CO
MA137R851S008001A	4	\$2,460.52	OHIO MACHINERY CO
MA137R921S008008	2	\$1,586.58	GANNETT SATELLITE INFORMATION
MA137R921S008019	3	\$272.00	SUNDIAL SYSTEMS INC
MA137R961S008024A	2	\$290.78	TENNANT SALES AND SERV CO
MA137R961S008043	14	\$38,943.30	K J GOLICK CO INC
MA137R981S008226	5	\$12,910.85	IDEXX DISTRIBUTIONS CORP
MA137R991S008244	2	\$3,205.00	B N R INC
MA137R991S008246	2	\$3,820.00	Teledyne Instruments, Inc.
MA244961S008025	2	\$4,121.10	SOUTHEASTERN EQUIPMENT CO INC
MSA23355X7496	1	\$1,665.00	CTL ENGINEERING INC
MSA23355X7496_230	1	\$10,079.95	CTL ENGINEERING INC
MSA23355X7498	1		DYNOTEC, INC
MSA23355X7498_230	1		DYNOTEC, INC
MSA23355X7503	1		G O P LIMITED
MSA23355X7503_190	1	\$157.16	G O P LIMITED
MSA23355X7503_230	1		G O P LIMITED
MSA23355X7517	1		MICHAEL SCHUSTER ASSOC INC
MSA23355X7517_230	1		MICHAEL SCHUSTER ASSOC INC
MSA23355X7519	1		MSK2, LLC
MSA23355X7519_230	1		MSK2, LLC
MSA23355X7524	1		PRIME AE GROUP, INC.
MSA23355X7524_230	1		PRIME AE GROUP, INC.
MSA23355X7525	1		R L BANKS AND ASSOCIATES INC
MSA23355X7525_230	1		R L BANKS AND ASSOCIATES INC
MSA23355X7528	1		Shrewsberry & Associates, LLC
MSA23355X7528_230	1		Shrewsberry & Associates, LLC
PDQ23968X0113	1	\$369.81	Oracle America, Inc.
PO090102S007140	1	\$5,512.50	AVOLVE SOFTWARE
PO091162P001140	1	\$26,500.00	Socrata, Inc.
PO091162P001172	1	\$5,730.00	Coriant America Inc.

Date Run: 5/17/2016 4:23:29 PM

PO091162P001235	1	\$13,330.23	CITRIX SYS INC
PO091162P001266	1	\$31,055.97	INFORMATION BUILDERS INC
PO091162S007016	1	\$100,000.00	Colossus, Incorporated
PO121162S007035	1	\$12,000.00	Emerald Data Solutions, Inc.
PO133162S007025	1	\$6,422.25	CCH INCORPORATED
PO136162S007034	1	\$27,238.50	INSOURCE SOLUTIONS GROUP INC.
PO171162S007032	1	\$6,320.00	HAMILTON COUNTY
PO190162S007002	3	\$3,182.70	VERMONT SYSTEMS INC
PO222152P001366A	1	\$2,400.00	The Site Group Inc
PO222162P001089	2	\$4,867.70	SEGWAY OF CINCINNATI LLC
PO222162P001168	1	\$5,355.00	ADVERTISING VEHICLES
PO222162P001241	2	\$35,175.00	KUSTOM SIGNALS
PO222162S007017	1	\$19,310.00	Pen-Link, Ltd.
PO222162S007033	1	\$5,250.00	SOFTWARE TECHNIQUES INC
PO222162S007038	1	\$10,772.00	AOT PUBLIC SAFETY CORP
PO233121C009001	1		PRUS CONSTR CO
PO233121C009006	1		PRUS CONSTR CO
PO233121C009007	1		PRUS CONSTR CO
PO233121C009060	1		Messer Prus Delta Railroad Joint Venture
PO233121C009060A	4	\$1,690,452.67	Messer Prus Delta Railroad Joi
PO233141C009021	1		PRUS CONSTR CO
PO233141C009028	1		John R Jurgensen Co.
PO233162P001253	1	\$9,049.90	ADVANCED SOLUTIONS INC
PO233162S007014	1	\$42,080.96	OHIO UTILITIES PROTECTION
PO234162S007007	1	\$11,470.54	Bruel & Kjaer EMS Inc.
PO248162P001025	3	\$13,065.00	PARKING CO OF AMERICA INC
PO252162P001166	2	\$14,850.00	ROAD SOLUTIONS INC
PO256162S007031	1	\$131,856.00	ASSETWORKS INC.
PO260152S007119	6	\$7,370.00	Professional Express
PO260162P001225	1	\$21,314.78	T S I INC
PO260162S007011A	1	\$13,825.00	Wolters Kluwer Health
PO271162P001032	3	\$15,912.30	CentreLearn Solutions, LLC
PO271162P001035	6	\$5,460.35	Hastings Air Energy Control In
PO304162P001126	2	\$4,956.70	UNITED RENTALS
PO305162P001227	1	\$10,450.00	S::CAN MEASURING SYSTEMS LLC
PO307152S007246	4	\$8,662.49	KRONOS INC
VOID	1		RICORE Investment Management Special Assets, LLC

Vendor Name	Record Count	Spend
University of Cincinnati	2	\$13,500.00
TREASURER STATE OF OHIO	15	\$3,257.90
HAMILTON COUNTY	35	\$483,774.85
ROBERT A GOERING TREAS HAM CTY	2	\$3,733.69
STATE OF OHIO	4	\$472.50
GANNETT SATELLITE INFORMATION	4	\$885.90
BUSINESS JOURNALS OF OH INC	5	\$1,244.00
CINTI BAR ASSOCIATION	2	\$219.00
XAVIER UNIVERSITY	3	\$26,295.10
SENTINEL POLICE ASSOCIATION	2	\$320.00
PRICE HILL WILL	2	\$56,675.42
INVEST IN NEIGHBORHOODS INC	1	\$3,000.00
DOWNTOWN CINTI IMPR DISTRICT	1	\$930,000.00
UC COLLEGE OF DAAP	1	\$12,948.52
CINTI HUMAN RELATIONS COM	3	\$386,552.50
URBAN LEAGUE OF GREATER CINTI	2	\$47,837.57
CIVIC GARDEN CENTER	4	\$12,373.23
TECHSOLVE INC	1	\$12,500.00
REED ELSEVIER INC	7	\$15,751.83
MUNICIPAL CODE CORP	3	\$2,922.00
GREATER CINCINNATI CONVENTION	1	\$479,210.50
BETHESDA HEALTHCARE INC	9	\$155,155.57
Strategies To End Homelessness	9	\$190,486.00
HARTWELL IMPROVEMENT ASSOCIATI	2	\$2,384.35
HYDE PARK NEIGHBORHOOD COUNCIL	1	\$4,800.00
OHIO JUSTICE AND POLICY CENTER	2	\$23,636.47
BETHANY HOUSE SERVICES INC	2	\$110,563.50
CARACOLE INC	1	\$10,000.00
CENTER FOR CHEM ADDICT TREATMT	1	\$45,000.00
CINTI YOUTH COLLABORATIVE	1	\$25,000.00
COMPREHENSIVE COMM CHILD CARE	1	\$10,000.00
Hearing Speech & Deaf Center o	1	\$10,000.00
LIGHTHOUSE YOUTH SERVICES INC	1	\$17,750.00
MADISONVILLE EDUCATION & ASSIS	1	\$17,750.00
PRO SENIORS INC	1	\$10,000.00
SANTA MARIA COMMUNITY SERVICES	7	\$78,740.85
SHELTERHOUSE VOLUNTEER GROUP	2	\$22,500.00
Talbert Services Inc.	1	\$17,500.00
THE CROSSROADS CENTER	1	\$15,000.00
IKRON CORP	1	\$10,000.00

LEGAL AID SOCIETY OF CINTI	1	\$10,000.00
YWCA OF GREATER CINTI	2	\$65,000.00
UNITED WAY OF GREATER CINTI	3	\$23,241.57
CLIFTON HEIGHTS BUSINESS ASSOC	1	\$4,530.00
ECONOMICS CENTER FOR EDUCATION	2	\$12,578.66
THE CENTER FOR CLOSING THE HEA	4	\$233,536.02
COLLEGE HILL FORUM	1	\$500.00
COLLEGE HILL BUSINESS ASSOC	1	\$4,530.00
PLEASANT RIDGE DEVELOPMNT CORP	5	\$164,530.00
WEST PRICE HILL COMMUNITY COUN	1	\$4,530.00
MT. AIRY COMMUNITY URBAN REDEV	1	\$4,530.00
MT. WASHINGTON COMMUNITY URBAN	1	\$4,530.00
ROSELAWN COMMUNITY COUNCIL	2	\$7,452.00
MADISONVILLE COMMUNITY COUNCIL	1	\$6,800.00
EAST WESTWOOD IMPROVEMENT ASSO	1	\$1,400.00
CALIFORNIA COMMUNITY COUNCIL	1	\$6,800.00
MT AIRY TOWN COUNCIL	1	\$6,800.00
CORRYVILLE COMMUNITY COUNCIL	1	\$6,800.00
BOND HILL COMMUNITY COUNCIL	1	\$6,800.00
GR CINTI NORTH KY AFRICAN AMER	3	\$81,249.99
GR CINTI&NORTHERN KY FILM COMM	1	\$25,000.00
COMMUNITY DEVELOPMENT CORPORAT	2	\$41,865.00
KEEP CINCINNATI BEAUTIFUL INC	23	\$191,004.52
FRANCIS B EMSICKE	3	\$600.00
CINCINNATI CENTER CITY DEVELOP	1	\$10,000,000.00
WOMEN HELPING WOMEN	2	\$30,560.51
KAREN D RUMSEY	8	\$20,096.31
JAMES DAUM	3	\$17,850.00
BOARD OF EDUCATION	1	\$3,000.00
SORTA	6	\$8,901,183.21
LTK Consulting Services, Inc.	6	\$613,426.54
CORPORATION FIN MKT CINTI(THE)	3	\$67,798.37
BOYS & GIRLS CLUBS OF GTR CIN	1	\$25,000.00
Health Care Access Now	2	\$8,000.00
University of Cincinnati Physi	10	\$284,525.78
CHILDRENS HOSP MEDICAL CTR	6	\$26,325.71
CYNTHIA ANN HEINRICH	1	\$1,022.00
CHRISTIAN COMMUNITY HLTH SERV	3	\$124,999.98
HEALTH IMPROVEMT COLLABORATIVE	7	\$10,589.67
FAMILY SERV OF THE CINTI AREA	1	\$25,455.00
Brown County General Health Di	1	\$3,634.25
Butler County	1	\$14,924.50

Clermont County General Health	1	\$11,640.25
CITY OF HAMILTON	2	\$15,463.72
Healthy Moms & Babes, Inc.	2	\$33,459.31
Ohio State University	2	\$15,469.75
Victoria Wells Wulsin	2	\$19,650.00
Great Lakes Petroleum Co	3	\$1,439.17
HACH CO	34	\$70,857.55
CREATIVE HOUSING SOLUTIONS INC	8	\$8,290.00
IMANI R FOWLER	7	\$8,962.50
HDR ENGINEERING INC	4	\$55,241.62
WEST PUBLISHING CORPORATION	2	\$492.40
AMER ARBITRATION ASSN	1	\$275.00
EXERCISE & LEISURE EQUIP CO	5	\$28,033.74
STATE OF OHIO DEPT OF TAXATION	1	\$881.35
NEWPORT AQUARIUM	1	\$198.22
ARTS & HUMANITIES RESOURCE	1	\$1,900.00
CITY OF MASON	1	\$490.00
BB RIVERBOATS	1	\$550.00
TriHealth Corporate Health	2	\$905.00
MTM TECHNOLOGIES (TEXAS) INC	2	\$11,761.65
CINTI-HAM CTY COMM ACTION AGCY	1	\$250.00
UNISYS CORP	1	\$145,000.00
CARASOFT TECHNOLOGY CORPORATI	5	\$3,150.00
CINTI COURT INDEX PRESS INC	23	\$5,556.00
HEALTH ALLIANCE OF GTR CINTI	3	\$47,210.32
DUKE ENERGY OHIO INC	1	\$55,738.83

## Attachment III-3

Object Name	Record Count	Spend	Object
Automotive Equipment	23	\$1,178,047.84	7615
Building And Office Rent	24	\$256,409.20	7411
Dental And Vision Insurance	18	\$820,013.05	7438
Deposits	1	\$2,730.84	2120
Downpayment Assist	12	\$34,908.50	7692
Easements	2	\$1,168.18	7658
Employee Benefits - Noc	3	\$31,074.00	7439
Fees, Taxes, Court Costs	4	\$182,607.90	7653
Grants & Subsidies	68	\$1,522,959.86	7696
Grants And Subsidies	3	\$3,278,625.76	7449
Health & Welfare-Employer Cont	3	\$558,322.50	7437
Hospital Care - Employer Contr	13	\$16,394,416.43	7432
Insurance - Noc	15	\$55,654.47	7429
Judgments - Property Damage	2	\$4,151,878.54	7453
Judgments - Property-Claims	9	\$6,203.34	7455
Notes - Interest	1	\$311,355.75	7721
Prepayments	3	\$46,196.00	2123
Property Purchase Price	3	\$363,969.57	7654
Rehab Loans	7	\$338,762.58	7684
Relocation Expense	2	\$7,350.00	7655
Small Business Loans	3	\$7,893.30	7686
Software Purchases	1	\$19,506.17	7649
Sundry Fixed Charges - Noc	18	\$435,185.54	7459
Taxes	13	\$1,339,194.51	7457
Training	1	\$919.74	7698
Uniform And Other Allowance	2	\$5,250.00	7433
Water BAB Bond	3	\$818,685.93	7729
Water Revenue Bonds	3	\$6,576,926.61	7718
Water Revenue Bonds Interest	3	\$3,926,117.49	7728
Workers' Compensation Ins	16	\$837,353.75	7425